

NOVEMBER 2008

The Manufactured Housing Institute's actual shipments report indicates that 4,980 new HUD-Code homes were shipped in November 2008, down 34.6 percent from November 2007. Shipments of single-section homes were down 18.2 percent, year over year, while shipments of multi-section homes were down 43.1 percent.

The seasonally adjusted annual rate (SAAR) of shipments was 61,200 in November, down 16.4 percent from the rate of 73,300 posted in October. The SAAR corrects for normal seasonal variations in shipments and projects an annual shipments pace based on the current monthly total.

Year to date, shipments are down 13.8 percent. Single-section shipments are down 0.6 percent, while multi-section shipments are down 19.9 percent.

Year-over-year shipments were down in all nine Divisions. Shipments were down in the Pacific (-48.8 percent), West North Central (-43.7 percent), Mountain (-40.7 percent), Middle Atlantic (-40.1 percent), South Atlantic (-38.7 percent), East South Central (-37.1 percent), New England (-34.6 percent), West South Central (-28.9 percent), and East North Central (-11.9 percent) Divisions.

In November 2008, single-section shipments in Maryland and Alabama surged due to government purchases of emergency housing. Shipments were up in five states, down in 38 states and flat in six states, compared to November 2007. Shipments were up in Maryland (486.7 percent), Michigan (58.3 percent), North Dakota (45.5 percent), Alabama (41.4 percent), and Illinois (8 percent). Shipments were flat in Alaska, Massachusetts, Nebraska, Connecticut, Wyoming, and Rhode Island.

Shipments were down in Mississippi (-69.7 percent), Utah (-66.2 percent), Missouri (-62.8 percent), South Carolina (-58.2 percent), New Jersey (-56.1 percent), Tennessee (-55.3 percent), Florida (-55.1 percent), California (-53.3 percent), Wisconsin (-52.2 percent), Colorado (-52 percent), Idaho (-50.8 percent), Virginia (-50.5 percent), Nevada (-50 percent), Georgia (-49.2 percent), Minnesota (-47.9 percent), Montana (-47.8 percent), Washington (-45.4 percent), South Dakota (-44.4 percent), Arkansas (-42.5 percent), Arizona (-42.3 percent), Oregon (-42.1 percent), Oklahoma (-41.8 percent), New Hampshire (-40.7 percent), New York (-39.6 percent), North Carolina (-39.4 percent), Kansas (-37.2 percent), Pennsylvania (-36.9 percent), Maine (-36.4 percent), Vermont (-35.7 percent), Delaware (-34.3



percent), West Virginia (-33.8 percent), Texas (-31.4 percent), Ohio (-28.2 percent), Indiana (-27.2 percent), Kentucky (-26.1 percent), Iowa (-25 percent), New Mexico (-20.2 percent), and Louisiana (-14.9 percent).

Total floors shipped in November were 7,934, down 38.2 percent from November 2007. The number of reporting plants for November was 185, unchanged from October 2008. The number of corporations was 65, unchanged from October.

Table 1: Regional Shipments, Percent Change and Market Share

	Through November 2008			Through November 2007	
	Shipments	Market Share	Percent Change	Shipments	Market Share
New England	1,201	1.6	-32.3%	1,773	2.0
Middle Atlantic	3,426	4.4	-26.6%	4,668	5.2
East North Central	4,193	5.4	-26.6%	5,714	6.4
West North Central	3,532	4.6	-12.9%	4,054	4.5
South Atlantic	16,663	21.5	-17.5%	20,207	22.5
East South Central	12,840	16.6	-12.1%	14,600	16.3
West South Central	22,284	28.8	5.1%	21,206	23.6
Mountain	6,483	8.4	-19.0%	8,006	8.9
Pacific	5,499	7.1	-33.1%	8,223	9.2

Table 2: Top Ten States, Percent Change and Market Share

	Through November 2008			Through November 2007		
	Shipments	Market Share	Percent Change	Shipments	Market Share	Rank
1. Texas	10,399	13.4	2.6%	10,133	11.3	1
2. Louisiana	7,307	9.4	17.0%	6,243	7.0	2
3. Mississippi	4,257	5.5	-8.8%	4,670	5.2	4
4. Florida	4,082	5.3	-29.5%	5,788	6.4	3
5. North Carolina	3,880	5.0	-6.5%	4,151	4.6	6
6. Alabama	3,322	4.3	-4.0%	3,459	3.9	7
7. Kentucky	2,776	3.6	-16.4%	3,320	3.7	8
8. California	2,708	3.5	-40.4%	4,546	5.1	5
9. Oklahoma	2,693	3.5	-4.5%	2,820	3.1	12
10. Tennessee	2,485	3.2	-21.1%	3,151	3.5	9
	43,909	56.7	-9.1%	48,281	53.8	

Data Source: Institute for Building Technology and Safety (IBTS).

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Table 3: Manufactured Home Production

	Monthly			Cumulative		
	2007	2008	% Change	2007	2008	% Change
January	6,988	6,827	-2.3%	6,988	6,827	-2.3%
February	6,605	6,993	5.9%	13,593	13,820	1.7%
March	7,912	7,014	-11.3%	21,505	20,834	-3.1%
April	7,949	8,052	1.3%	29,454	28,886	-1.9%
May	9,086	7,761	-14.6%	38,540	36,647	-4.9%
June	9,082	7,481	-17.6%	47,622	44,128	-7.3%
July	7,612	6,976	-8.4%	55,234	51,104	-7.5%
August	9,705	7,445	-23.3%	64,939	58,549	-9.8%
September	7,920	6,978	-11.9%	72,859	65,527	-10.1%
October	9,398	7,019	-25.3%	82,257	72,546	-11.8%
November	7,674	4,947	-35.5%	89,931	77,493	-13.8%
December	5,821			95,752		

Table 4: Manufactured Home Shipments

	Monthly			Cumulative		
	2007	2008	% Change	2007	2008	% Change
January	6,878	6,808	-1.0%	6,878	6,808	-1.0%
February	6,547	6,913	5.6%	13,425	13,721	2.2%
March	8,000	7,042	-12.0%	21,425	20,763	-3.1%
April	7,944	8,053	1.4%	29,369	28,816	-1.9%
May	9,180	7,779	-15.3%	38,549	36,595	-5.1%
June	9,102	7,513	-17.5%	47,651	44,108	-7.4%
July	7,554	7,004	-7.3%	55,205	51,112	-7.4%
August	9,734	7,365	-24.3%	64,939	58,477	-10.0%
September	7,906	6,927	-12.4%	72,845	65,404	-10.2%
October	9,356	7,035	-24.8%	82,201	72,439	-11.9%
November	7,612	4,980	-34.6%	89,813	77,419	-13.8%
December	5,956			95,769		

Table 5: MH Shipments - Seasonally Adjusted Annual Rate

	Seasonal Factors		SAAR	
	2007	2008	2007	2008
January	88.9	87.7	92,841	93,154
February	85.3	87.6	92,103	95,795
March	102.0	103.6	94,118	81,568
April	101.8	103.1	93,642	93,730
May	99.4	105.8	110,825	88,231
June	106.9	108.0	102,174	83,478
July	85.0	91.2	106,645	92,158
August	110.2	112.7	105,996	78,421
September	110.2	105.3	86,091	78,940
October	120.8	115.2	92,940	73,281
November	102.6	97.6	89,029	61,230
December	87.6	82.8	81,589	

Table 6: Manufacturer Inventory

	Homes Produced, Not Shipped		As a Percentage of Monthly Production	
	2007	2008	2007	2008
	January	188	80	2.7%
February	246	160	3.7%	2.3%
March	158	132	2.0%	1.9%
April	163	131	2.1%	1.6%
May	69	113	0.8%	1.5%
June	49	81	0.5%	1.1%
July	107	53	1.4%	0.8%
August	78	133	0.8%	1.8%
September	92	184	1.2%	2.6%
October	134	168	1.4%	2.4%
November	196	135	2.6%	2.7%
December	61		1.0%	

Table 7: Single-Section Manufactured Home Production

	Monthly			Cumulative		
	2007	2008	% Change	2007	2008	% Change
January	2,089	2,537	21.4%	2,089	2,537	21.4%
February	2,027	2,602	28.4%	4,116	5,139	24.9%
March	2,443	2,604	6.6%	6,559	7,743	18.1%
April	2,371	2,869	21.0%	8,930	10,612	18.8%
May	2,788	2,823	1.3%	11,718	13,435	14.7%
June	2,991	2,620	-12.4%	14,709	16,055	9.2%
July	2,365	2,399	1.4%	17,074	18,454	8.1%
August	3,108	2,603	-16.2%	20,182	21,057	4.3%
September	2,566	2,551	-0.6%	22,748	23,608	3.8%
October	3,191	2,645	-17.1%	25,939	26,253	1.2%
November	2,655	2,125	-20.0%	28,594	28,378	-0.8%
December	2,143			30,737		

Table 8: Multi-Section Manufactured Home Production

	Monthly			Cumulative		
	2007	2008	% Change	2007	2008	% Change
January	4,899	4,290	-12.4%	4,899	4,290	-12.4%
February	4,578	4,391	-4.1%	9,477	8,681	-8.4%
March	5,469	4,410	-19.4%	14,946	13,091	-12.4%
April	5,578	5,183	-7.1%	20,524	18,274	-11.0%
May	6,298	4,938	-21.6%	26,822	23,212	-13.5%
June	6,091	4,861	-20.2%	32,913	28,073	-14.7%
July	5,247	4,577	-12.8%	38,160	32,650	-14.4%
August	6,597	4,842	-26.6%	44,757	37,492	-16.2%
September	5,354	4,427	-17.3%	50,111	41,919	-16.3%
October	6,207	4,374	-29.5%	56,318	46,293	-17.8%
November	5,019	2,822	-43.8%	61,337	49,115	-19.9%
December	3,678			65,015		

Table 9: Single-Section Manufactured Home Shipments

	Monthly			Cumulative		
	2007	2008	% Change	2007	2008	% Change
January	2,045	2,528	23.6%	2,045	2,528	23.6%
February	2,022	2,584	27.8%	4,067	5,112	25.7%
March	2,471	2,616	5.9%	6,538	7,728	18.2%
April	2,373	2,876	21.2%	8,911	10,604	19.0%
May	2,814	2,806	-0.3%	11,725	13,410	14.4%
June	2,983	2,636	-11.6%	14,708	16,046	9.1%
July	2,346	2,418	3.1%	17,054	18,464	8.3%
August	3,127	2,560	-18.1%	20,181	21,024	4.2%
September	2,564	2,554	-0.4%	22,745	23,578	3.7%
October	3,169	2,633	-16.9%	25,914	26,211	1.1%
November	2,612	2,136	-18.2%	28,526	28,347	-0.6%
December	2,203			30,729		

Table 10: Multi-Section Manufactured Home Shipments

	Monthly			Cumulative		
	2007	2008	% Change	2007	2008	% Change
January	4,833	4,280	-11.4%	4,833	4,280	-11.4%
February	4,525	4,329	-4.3%	9,358	8,609	-8.0%
March	5,529	4,426	-19.9%	14,887	13,035	-12.4%
April	5,571	5,177	-7.1%	20,458	18,212	-11.0%
May	6,366	4,973	-21.9%	26,824	23,185	-13.6%
June	6,119	4,877	-20.3%	32,943	28,062	-14.8%
July	5,208	4,586	-11.9%	38,151	32,648	-14.4%
August	6,607	4,805	-27.3%	44,758	37,453	-16.3%
September	5,342	4,373	-18.1%	50,100	41,826	-16.5%
October	6,187	4,402	-28.9%	56,287	46,228	-17.9%
November	5,000	2,844	-43.1%	61,287	49,072	-19.9%
December	3,753			65,040		

Table 11: Manufactured Home Production

	November			Year-To-Date		
	2007	2008	% Change	2007	2008	% Change
<i>New England</i>						
* Connecticut	-	-	*	-	-	*
* Maine	-	-	*	-	-	*
* Massachusetts	-	-	*	-	-	*
* New Hampshire	-	-	*	-	-	*
* Rhode Island	-	-	*	-	-	*
* Vermont	-	-	*	-	-	*
	-	-	-	-	-	-
<i>Middle Atlantic</i>						
* New Jersey	-	-	*	-	-	*
* New York	-	-	*	-	-	*
Pennsylvania	536	333	-37.9%	6,799	5,027	-26.1%
	536	333	-37.9%	6,799	5,027	-26.1%
<i>East North Central</i>						
* Illinois	-	-	*	-	-	*
Indiana	404	796	97.0%	5,981	5,016	-16.1%
* Michigan	-	-	*	-	-	*
* Ohio	30	-	*	551	59	*
Wisconsin	35	12	-65.7%	502	305	-39.2%
	469	808	72.3%	7,034	5,380	-23.5%
<i>West North Central</i>						
* Iowa	-	-	*	-	-	*
Kansas	97	49	-49.5%	949	873	-8.0%
Minnesota	88	87	-1.1%	1,396	1,294	-7.3%
* Missouri	-	-	*	-	-	*
Nebraska	15	10	-33.3%	207	190	-8.2%
* North Dakota	-	-	*	-	-	*
* South Dakota	-	-	*	-	-	*
	200	146	-27.0%	2,552	2,357	-7.6%
<i>South Atlantic</i>						
* Delaware	-	-	*	-	-	*
* District of Columbia	-	-	*	-	-	*
Florida	232	124	-46.6%	3,071	2,251	-26.7%
Georgia	608	296	-51.3%	7,862	6,054	-23.0%
* Maryland	-	-	*	-	-	*
North Carolina	329	220	-33.1%	3,728	3,831	2.8%
* South Carolina	-	-	*	-	-	*
* Virginia	-	-	*	379	-	*
* West Virginia	-	-	*	-	-	*
	1,169	640	-45.3%	15,040	12,136	-19.3%

Table 11 (Continued): Manufactured Home Production

	November			Year-To-Date		
	2007	2008	% Change	2007	2008	% Change
<i>East South Central</i>						
Alabama	1,265	587	-53.6%	12,818	11,883	-7.3%
* Kentucky	-	-	*	-	-	*
Mississippi	321	139	-56.7%	3,357	3,507	4.5%
Tennessee	1,024	618	-39.6%	11,352	9,792	-13.7%
	2,610	1,344	-48.5%	27,527	25,182	-8.5%
<i>West South Central</i>						
* Arkansas	-	-	*	-	-	*
* Louisiana	-	-	*	-	-	*
* Oklahoma	-	-	*	-	-	*
Texas	1,271	884	-30.4%	13,540	14,179	4.7%
	1,271	884	-30.4%	13,540	14,179	4.7%
<i>Mountain</i>						
Arizona	312	185	-40.7%	4,091	2,933	-28.3%
* Colorado	-	-	*	-	-	*
Idaho	136	49	-64.0%	1,479	1,145	-22.6%
* Montana	-	-	*	-	-	*
* Nevada	-	-	*	-	-	*
* New Mexico	-	-	*	-	-	*
* Utah	-	-	*	-	-	*
* Wyoming	-	-	*	-	-	*
	448	234	-47.8%	5,570	4,078	-26.8%
<i>Pacific</i>						
* Alaska	-	-	*	-	-	*
California	254	132	-48.0%	3,707	2,283	-38.4%
* Hawaii	-	-	*	-	-	*
Oregon	370	189	-48.9%	3,991	3,070	-23.1%
* Washington	-	-	*	-	-	*
	624	321	-48.6%	7,698	5,353	-30.5%
Canada/Mexico/Puerto Rico	-	-	-	-	-	-
States With *	347	237	-31.7%	4,171	3,801	-8.9%
Total Production	7,674	4,947	-35.5%	89,931	77,493	-13.8%

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

Table 12: Manufactured Home Shipments

	November			Year-To-Date		
	2007	2008	% Change	2007	2008	% Change
<i>New England</i>						
Connecticut	13	12	-7.7%	229	177	-22.7%
Maine	66	42	-36.4%	735	587	-20.1%
Massachusetts	7	4	-42.9%	159	72	-54.7%
New Hampshire	27	16	-40.7%	363	237	-34.7%
Rhode Island	-	-	#DIV/0!	28	11	-60.7%
Vermont	14	9	-35.7%	259	117	-54.8%
	127	83	-34.6%	1,773	1,201	-32.3%
<i>Middle Atlantic</i>						
New Jersey	41	18	-56.1%	353	195	-44.8%
New York	149	90	-39.6%	2,025	1,524	-24.7%
Pennsylvania	187	118	-36.9%	2,290	1,707	-25.5%
	377	226	-40.1%	4,668	3,426	-26.6%
<i>East North Central</i>						
Illinois	87	94	8.0%	1,548	1,271	-17.9%
Indiana	103	75	-27.2%	1,045	791	-24.3%
Michigan	48	76	58.3%	1,069	824	-22.9%
Ohio	103	74	-28.2%	1,379	907	-34.2%
Wisconsin	46	22	-52.2%	673	400	-40.6%
	387	341	-11.9%	5,714	4,193	-26.6%
<i>West North Central</i>						
Iowa	20	15	-25.0%	406	277	-31.8%
Kansas	43	27	-37.2%	405	382	-5.7%
Minnesota	48	25	-47.9%	861	635	-26.2%
Missouri	145	54	-62.8%	1,514	1,326	-12.4%
Nebraska	11	10	-9.1%	127	89	-29.9%
North Dakota	22	32	45.5%	298	441	48.0%
South Dakota	36	20	-44.4%	443	382	-13.8%
	325	183	-43.7%	4,054	3,532	-12.9%
<i>South Atlantic</i>						
Delaware	35	23	-34.3%	563	335	-40.5%
District of Columbia	-	-	-	-	-	-
Florida	421	189	-55.1%	5,788	4,082	-29.5%
Georgia	254	129	-49.2%	2,916	2,355	-19.2%
Maryland	30	176	486.7%	480	458	-4.6%
North Carolina	343	208	-39.4%	4,151	3,880	-6.5%
South Carolina	237	99	-58.2%	2,583	2,403	-7.0%
Virginia	184	91	-50.5%	1,987	1,698	-14.5%
West Virginia	130	86	-33.8%	1,739	1,452	-16.5%
	1,634	1,001	-38.7%	20,207	16,663	-17.5%

Table 12 (Continued): Manufactured Home Shipments

	November			Year-To-Date		
	2007	2008	% Change	2007	2008	% Change
<i>East South Central</i>						
Alabama	273	386	41.4%	3,459	3,322	-4.0%
Kentucky	245	181	-26.1%	3,320	2,776	-16.4%
Mississippi	591	179	-69.7%	4,670	4,257	-8.8%
Tennessee	266	119	-55.3%	3,151	2,485	-21.1%
	1,375	865	-37.1%	14,600	12,840	-12.1%
<i>West South Central</i>						
Arkansas	146	84	-42.5%	2,010	1,885	-6.2%
Louisiana	576	490	-14.9%	6,243	7,307	17.0%
Oklahoma	273	159	-41.8%	2,820	2,693	-4.5%
Texas	977	670	-31.4%	10,133	10,399	2.6%
	1,972	1,403	-28.9%	21,206	22,284	5.1%
<i>Mountain</i>						
Arizona	234	135	-42.3%	3,087	2,050	-33.6%
Colorado	50	24	-52.0%	466	696	49.4%
Idaho	63	31	-50.8%	679	515	-24.2%
Montana	46	24	-47.8%	567	415	-26.8%
Nevada	30	15	-50.0%	478	336	-29.7%
New Mexico	124	99	-20.2%	1,530	1,354	-11.5%
Utah	68	23	-66.2%	696	652	-6.3%
Wyoming	33	33	0.0%	503	465	-7.6%
	648	384	-40.7%	8,006	6,483	-19.0%
<i>Pacific</i>						
Alaska	4	1	-75.0%	74	33	-55.4%
California	315	147	-53.3%	4,546	2,708	-40.4%
Hawaii	-	-	-	-	-	-
Oregon	140	81	-42.1%	1,669	1,215	-27.2%
Washington	174	95	-45.4%	1,934	1,543	-20.2%
	633	324	-48.8%	8,223	5,499	-33.1%
Subtotal (U.S.)	7,478	4,810	-35.7%	88,451	76,121	-13.9%
Canada/Mexico/Puerto Rico	-	2	-	-	2	-
* Destination Pending	134	168	25.4%	1,362	1,296	-4.8%
Total Shipments	7,612	4,980	-34.6%	89,813	77,419	-13.8%

* Destination Pending figures represent finished home inventory. It is assumed that all inventory is shipped in the following month.

Table 13: Product Mix - November 2008

	Shipments			Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
<i>New England</i>						
* Connecticut	10	2	12	-	-	*
* Maine	15	27	42	-	-	*
* Massachusetts	3	1	4	-	-	*
* New Hampshire	6	10	16	-	-	*
* Rhode Island	-	-	0	-	-	*
* Vermont	1	8	9	-	-	*
	35	48	83	-	-	0
	42.2%	57.8%	100.0%	0.0%	0.0%	0.0%
<i>Middle Atlantic</i>						
* New Jersey	9	9	18	-	-	*
* New York	26	64	90	-	-	*
Pennsylvania	29	89	118	100	233	333
	64	162	226	100	233	333
	28.3%	71.7%	100.0%	30.0%	70.0%	100.0%
<i>East North Central</i>						
* Illinois	43	51	94	-	-	*
Indiana	27	48	75	579	217	796
* Michigan	21	55	76	-	-	*
* Ohio	35	39	74	-	-	*
Wisconsin	10	12	22	5	7	12
	136	205	341	584	224	808
	39.9%	60.1%	100.0%	72.3%	27.7%	100.0%
<i>West North Central</i>						
* Iowa	5	10	15	-	-	*
Kansas	5	22	27	20	29	49
Minnesota	6	19	25	35	52	87
* Missouri	23	31	54	-	-	*
Nebraska	4	6	10	4	6	10
* North Dakota	18	14	32	-	-	*
* South Dakota	8	12	20	-	-	*
	69	114	183	59	87	146
	37.7%	62.3%	100.0%	40.4%	59.6%	100.0%
<i>South Atlantic</i>						
* Delaware	6	17	23	-	-	*
* District of Columbia	-	-	0	-	-	*
Florida	52	137	189	41	83	124
Georgia	15	114	129	68	228	296
* Maryland	163	13	176	-	-	*
North Carolina	66	142	208	64	156	220
* South Carolina	28	71	99	-	-	*
* Virginia	28	63	91	-	-	*
* West Virginia	21	65	86	-	-	*
	379	622	1,001	173	467	640
	37.9%	62.1%	100.0%	27.0%	73.0%	100.0%

Table 13 (Continued): Product Mix - November 2008

	Shipments			Production		
	Single- Section	Multi- Section	Total Shipments	Single- Section	Multi- Section	Total Production
<i>East South Central</i>						
Alabama	313	73	386	244	343	587
* Kentucky	63	118	181	-	-	*
Mississippi	85	94	179	85	54	139
Tennessee	25	94	119	253	365	618
	486	379	865	582	762	1,344
	56.2%	43.8%	100.0%	43.3%	56.7%	100.0%
<i>West South Central</i>						
* Arkansas	19	65	84	-	-	*
* Louisiana	318	172	490	-	-	*
* Oklahoma	59	100	159	-	-	*
Texas	355	315	670	471	413	884
	751	652	1,403	471	413	884
	53.5%	46.5%	100.0%	53.3%	46.7%	100.0%
<i>Mountain</i>						
Arizona	36	99	135	44	141	185
* Colorado	10	14	24	-	-	*
Idaho	7	24	31	15	34	49
* Montana	9	15	24	-	-	*
* Nevada	1	14	15	-	-	*
* New Mexico	43	56	99	-	-	*
* Utah	3	20	23	-	-	*
* Wyoming	13	20	33	-	-	*
	122	262	384	59	175	234
	31.8%	68.2%	100.0%	25.2%	74.8%	100.0%
<i>Pacific</i>						
* Alaska	-	1	1	-	-	*
California	14	133	147	10	122	132
* Hawaii	-	-	0	-	-	*
Oregon	4	77	81	14	175	189
* Washington	10	85	95	-	-	*
	28	296	324	24	297	321
	8.6%	91.4%	100.0%	7.5%	92.5%	100.0%
Subtotal (U.S.)	2,070	2,740	4,810	2,052	2,658	4,710
	43.0%	57.0%	100.0%	43.6%	56.4%	100.0%
Canada/Mexico/Puerto Rico Destination Pending	2	-	2	-	-	-
States With *	64	104	168	-	-	-
	-	-	-	73	164	237.00
Totals	2,136	2,844	4,980	2,125	2,822	4,947
	42.9%	57.1%	100.0%	43.0%	57.0%	100.0%

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

**Table 14: 2007 Product Mix
Through November**

	Shipments			Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
<i>New England</i>						
* Connecticut	125	52	177	-	-	*
* Maine	237	350	587	-	-	*
* Massachusetts	27	45	72	-	-	*
* New Hampshire	94	143	237	-	-	*
* Rhode Island	6	5	11	-	-	*
* Vermont	53	64	117	-	-	*
	542	659	1,201	-	-	0
	45.1%	54.9%	100.0%	0.0%	0.0%	0.0%
<i>Middle Atlantic</i>						
* New Jersey	88	107	195	-	-	*
* New York	488	1,036	1,524	-	-	*
Pennsylvania	424	1,283	1,707	1,472	3,555	5,027
	1,000	2,426	3,426	1,472	3,555	5,027
	29.2%	70.8%	100.0%	29.3%	70.7%	100.0%
<i>East North Central</i>						
* Illinois	547	724	1,271	-	-	*
Indiana	270	521	791	1,998	3,018	5,016
* Michigan	283	541	824	-	-	*
* Ohio	315	592	907	29	30	59
Wisconsin	180	220	400	142	163	305
	1,595	2,598	4,193	2,169	3,211	5,380
	38.0%	62.0%	100.0%	40.3%	59.7%	100.0%
<i>West North Central</i>						
* Iowa	108	169	277	-	-	*
Kansas	119	263	382	435	438	873
Minnesota	243	392	635	544	750	1,294
* Missouri	424	902	1,326	-	-	*
Nebraska	49	40	89	63	127	190
* North Dakota	187	254	441	-	-	*
* South Dakota	146	236	382	-	-	*
	1,276	2,256	3,532	1,042	1,315	2,357
	36.1%	63.9%	100.0%	44.2%	55.8%	100.0%
<i>South Atlantic</i>						
* Delaware	62	273	335	-	-	*
* District of Columbia	-	-	0	-	-	*
Florida	812	3,270	4,082	485	1,766	2,251
Georgia	417	1,938	2,355	1,274	4,780	6,054
* Maryland	254	204	458	-	-	*
North Carolina	1,196	2,684	3,880	1,046	2,785	3,831
* South Carolina	563	1,840	2,403	-	-	*
* Virginia	583	1,115	1,698	-	-	*
* West Virginia	408	1,044	1,452	-	-	*
	4,295	12,368	16,663	2,805	9,331	12,136
	25.8%	74.2%	100.0%	23.1%	76.9%	100.0%

**Table 14 (Continued): 2007 Product Mix
Through November**

	Shipments			Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
East South Central						
Alabama	1,544	1,778	3,322	4,756	7,127	11,883
* Kentucky	922	1,854	2,776	-	-	*
Mississippi	2,525	1,732	4,257	2,565	942	3,507
Tennessee	555	1,930	2,485	4,243	5,549	9,792
	5,546	7,294	12,840	11,564	13,618	25,182
	43.2%	56.8%	100.0%	45.9%	54.1%	100.0%
West South Central						
* Arkansas	708	1,177	1,885	-	-	*
* Louisiana	4,629	2,678	7,307	-	-	*
* Oklahoma	1,108	1,585	2,693	-	-	*
Texas	4,832	5,567	10,399	7,024	7,155	14,179
	11,277	11,007	22,284	7,024	7,155	14,179
	50.6%	49.4%	100.0%	49.5%	50.5%	100.0%
Mountain						
Arizona	443	1,607	2,050	643	2,290	2,933
* Colorado	337	359	696	-	-	*
Idaho	73	442	515	207	938	1,145
* Montana	139	276	415	-	-	*
* Nevada	37	299	336	-	-	*
* New Mexico	470	884	1,354	-	-	*
* Utah	177	475	652	-	-	*
* Wyoming	270	195	465	-	-	*
	1,946	4,537	6,483	850	3,228	4,078
	30.0%	70.0%	100.0%	20.8%	79.2%	100.0%
Pacific						
* Alaska	14	19	33	-	-	*
California	244	2,464	2,708	190	2,093	2,283
* Hawaii	-	-	-	-	-	*
Oregon	70	1,145	1,215	209	2,861	3,070
* Washington	110	1,433	1,543	-	-	*
	438	5,061	5,499	399	4,954	5,353
	8.0%	92.0%	100.0%	7.5%	92.5%	100.0%
Subtotal (U.S.)						
	27,915	48,206	76,121	27,325	46,367	73,692
	36.7%	63.3%	100.0%	37.1%	62.9%	100.0%
Canada/Mexico/Puerto Rico						
Destination Pending	430	866	1,296	-	-	-
States With *	-	-	-	1,053	2,748	3,801
Totals	28,347	49,072	77,419	28,378	49,115	77,493
	36.6%	63.4%	100.0%	36.6%	63.4%	100.0%

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

**Table 15: Production of Manufactured Homes by State
Ranked from Highest to Lowest
November 2008**

	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Production	% of Total	Rank	Production	% of Total	Rank	Production	% of Total	Rank
Texas	884	17.9%	1	471	22.2%	2	413	14.6%	1
Indiana	796	16.1%	2	579	27.2%	1	217	7.7%	6
Tennessee	618	12.5%	3	253	11.9%	3	365	12.9%	2
Alabama	587	11.9%	4	244	11.5%	4	343	12.2%	3
Pennsylvania	333	6.7%	5	100	4.7%	5	233	8.3%	4
Georgia	296	6.0%	6	68	3.2%	7	228	8.1%	5
North Carolina	220	4.4%	7	64	3.0%	8	156	5.5%	8
Oregon	189	3.8%	8	14	0.7%	14	175	6.2%	7
Arizona	185	3.7%	9	44	2.1%	9	141	5.0%	9
Mississippi	139	2.8%	10	85	4.0%	6	54	1.9%	12
California	132	2.7%	11	10	0.5%	15	122	4.3%	10
Florida	124	2.5%	12	41	1.9%	10	83	2.9%	11
Minnesota	87	1.8%	13	35	1.6%	11	52	1.8%	13
Idaho	49	1.0%	14	15	0.7%	13	34	1.2%	14
Kansas	49	1.0%	14	20	0.9%	12	29	1.0%	15
Wisconsin	12	0.2%	16	5	0.2%	16	7	0.2%	16
Nebraska	10	0.2%	17	4	0.2%	17	6	0.2%	17
Ohio	-	0.0%	18	-	0.0%	18	0	0.0%	18
Canada/Mexico/Puerto Rico	-	0.0%	18	-	0.0%	18	-	0.0%	18
States With *	237	4.8%		73	3.4%		164	5.8%	
Total Production	4,947	100.0%		2,125	100.0%		2,822	100.0%	
Product Mix		100.0%			43.0%			57.0%	

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

**Table 16: Production of Manufactured Homes by State
Ranked from Highest to Lowest
Cumulative Through November 2008**

	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Production	% of Total	Rank	Production	% of Total	Rank	Production	% of Total	Rank
Texas	14,179	18.3%	1	7,024	24.8%	1	7,155	14.6%	1
Alabama	11,883	15.3%	2	4,756	16.8%	2	7,127	14.5%	2
Tennessee	9,792	12.6%	3	4,243	15.0%	3	5,549	11.3%	3
Georgia	6,054	7.8%	4	1,274	4.5%	7	4,780	9.7%	4
Pennsylvania	5,027	6.5%	5	1,472	5.2%	6	3,555	7.2%	5
Indiana	5,016	6.5%	6	1,998	7.0%	5	3,018	6.1%	6
North Carolina	3,831	4.9%	7	1,046	3.7%	8	2,785	5.7%	8
Mississippi	3,507	4.5%	8	2,565	9.0%	4	942	1.9%	12
Oregon	3,070	4.0%	9	209	0.7%	13	2,861	5.8%	7
Arizona	2,933	3.8%	10	643	2.3%	9	2,290	4.7%	9
California	2,283	2.9%	11	190	0.7%	15	2,093	4.3%	10
Florida	2,251	2.9%	12	485	1.7%	11	1,766	3.6%	11
Minnesota	1,294	1.7%	13	544	1.9%	10	750	1.5%	14
Idaho	1,145	1.5%	14	207	0.7%	14	938	1.9%	13
Kansas	873	1.1%	15	435	1.5%	12	438	0.9%	15
Wisconsin	305	0.4%	16	142	0.5%	16	163	0.3%	16
Nebraska	190	0.2%	17	63	0.2%	17	127	0.3%	17
Ohio	59	0.1%	18	29	0.1%	18	30	0.1%	18
Canada/Mexico/Puerto Rico	-	0.0%	19	-	0.0%	19	-	0.0%	19
States With *	3,801	4.9%	-	1,053	3.7%		2,748	5.6%	
Total Production	77,493	100.0%		28,378	100.0%		49,115	100.0%	
Product Mix		100.0%			36.6%			63.4%	

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

**Table 17: Shipments of Manufactured Homes by State
Ranked from Highest to Lowest
November 2008**

	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Shipments	% of Total	Rank	Shipments	% of Total	Rank	Shipments	% of Total	Rank
Texas	670	13.5%	1	355	16.6%	1	315	11.1%	1
Louisiana	490	9.8%	2	318	14.9%	2	172	6.0%	2
Alabama	386	7.8%	3	313	14.7%	3	73	2.6%	15
North Carolina	208	4.2%	4	66	3.1%	6	142	5.0%	3
Florida	189	3.8%	5	52	2.4%	9	137	4.8%	4
Kentucky	181	3.6%	6	63	2.9%	7	118	4.1%	6
Mississippi	179	3.6%	7	85	4.0%	5	94	3.3%	10
Maryland	176	3.5%	8	163	7.6%	4	13	0.5%	38
Oklahoma	159	3.2%	9	59	2.8%	8	100	3.5%	8
California	147	3.0%	10	14	0.7%	27	133	4.7%	5
Arizona	135	2.7%	11	36	1.7%	12	99	3.5%	9
Georgia	129	2.6%	12	15	0.7%	25	114	4.0%	7
Tennessee	119	2.4%	13	25	1.2%	19	94	3.3%	10
Pennsylvania	118	2.4%	14	29	1.4%	14	89	3.1%	12
South Carolina	99	2.0%	15	28	1.3%	15	71	2.5%	16
New Mexico	99	2.0%	15	43	2.0%	10	56	2.0%	21
Washington	95	1.9%	17	10	0.5%	29	85	3.0%	13
Illinois	94	1.9%	18	43	2.0%	10	51	1.8%	23
Virginia	91	1.8%	19	28	1.3%	15	63	2.2%	20
New York	90	1.8%	20	26	1.2%	18	64	2.3%	19
West Virginia	86	1.7%	21	21	1.0%	21	65	2.3%	17
Arkansas	84	1.7%	22	19	0.9%	23	65	2.3%	17
Oregon	81	1.6%	23	4	0.2%	42	77	2.7%	14
Michigan	76	1.5%	24	21	1.0%	21	55	1.9%	22
Indiana	75	1.5%	25	27	1.3%	17	48	1.7%	24
Ohio	74	1.5%	26	35	1.6%	13	39	1.4%	25
Missouri	54	1.1%	27	23	1.1%	20	31	1.1%	26
Maine	42	0.8%	28	15	0.7%	25	27	0.9%	27
Wyoming	33	0.7%	29	13	0.6%	28	20	0.7%	30
North Dakota	32	0.6%	30	18	0.8%	24	14	0.5%	35
Idaho	31	0.6%	31	7	0.3%	36	24	0.8%	28
Kansas	27	0.5%	32	5	0.2%	40	22	0.8%	29
Minnesota	25	0.5%	33	6	0.3%	37	19	0.7%	32
Colorado	24	0.5%	34	10	0.5%	29	14	0.5%	35
Montana	24	0.5%	34	9	0.4%	33	15	0.5%	34
Utah	23	0.5%	36	3	0.1%	44	20	0.7%	30
Delaware	23	0.5%	36	6	0.3%	37	17	0.6%	33
Wisconsin	22	0.4%	38	10	0.5%	29	12	0.4%	39
South Dakota	20	0.4%	39	8	0.4%	35	12	0.4%	39
New Jersey	18	0.4%	40	9	0.4%	33	9	0.3%	43
New Hampshire	16	0.3%	41	6	0.3%	37	10	0.4%	41
Iowa	15	0.3%	42	5	0.2%	40	10	0.4%	41
Nevada	15	0.3%	42	1	0.0%	47	14	0.5%	35
Connecticut	12	0.2%	44	10	0.5%	29	2	0.1%	46
Nebraska	10	0.2%	45	4	0.2%	42	6	0.2%	45
Vermont	9	0.2%	46	1	0.0%	47	8	0.3%	44
Massachusetts	4	0.1%	47	3	0.1%	44	1	0.0%	47
Canada/Mexico/Puerto Rico	2	0.0%	48	2	0.1%	46	-	0.0%	49
Alaska	1	0.0%	49	-	0.0%	49	1	0.0%	47
Rhode Island	-	0.0%	50	-	0.0%	49	-	0.0%	49
District of Columbia	-	0.0%	50	-	0.0%	49	-	0.0%	49
Hawaii	-	0.0%	50	-	0.0%	49	-	0.0%	49
Destination Pending	168	3.4%		64	3.0%		104	3.7%	
Total Shipments	4,980	100.0%		2,136	100.0%		2,844	100.0%	
Product Mix		100.0%			42.9%			57.1%	

**Table 18: Shipments of Manufactured Homes by State
Ranked from Highest to Lowest
Cumulative Through November 2008**

	TOTAL			SINGLE-SECTION			MULTI-SECTION		
	Shipments	% of Total	Rank	Shipments	% of Total	Rank	Shipments	% of Total	Rank
Texas	10,399	13.4%	1	4,832	17.0%	1	5,567	11.3%	1
Louisiana	7,307	9.4%	2	4,629	16.3%	2	2,678	5.5%	4
Mississippi	4,257	5.5%	3	2,525	8.9%	3	1,732	3.5%	11
Florida	4,082	5.3%	4	812	2.9%	8	3,270	6.7%	2
North Carolina	3,880	5.0%	5	1,196	4.2%	5	2,684	5.5%	3
Alabama	3,322	4.3%	6	1,544	5.4%	4	1,778	3.6%	10
Kentucky	2,776	3.6%	7	922	3.3%	7	1,854	3.8%	8
California	2,708	3.5%	8	244	0.9%	27	2,464	5.0%	5
Oklahoma	2,693	3.5%	9	1,108	3.9%	6	1,585	3.2%	13
Tennessee	2,485	3.2%	10	555	2.0%	12	1,930	3.9%	7
South Carolina	2,403	3.1%	11	563	2.0%	11	1,840	3.7%	9
Georgia	2,355	3.0%	12	417	1.5%	19	1,938	3.9%	6
Arizona	2,050	2.6%	13	443	1.6%	16	1,607	3.3%	12
Arkansas	1,885	2.4%	14	708	2.5%	9	1,177	2.4%	16
Pennsylvania	1,707	2.2%	15	424	1.5%	17	1,283	2.6%	15
Virginia	1,698	2.2%	16	583	2.1%	10	1,115	2.3%	18
Washington	1,543	2.0%	17	110	0.4%	37	1,433	2.9%	14
New York	1,524	2.0%	18	488	1.7%	14	1,036	2.1%	20
West Virginia	1,452	1.9%	19	408	1.4%	20	1,044	2.1%	19
New Mexico	1,354	1.7%	20	470	1.7%	15	884	1.8%	22
Missouri	1,326	1.7%	21	424	1.5%	17	902	1.8%	21
Illinois	1,271	1.6%	22	547	1.9%	13	724	1.5%	23
Oregon	1,215	1.6%	23	70	0.2%	42	1,145	2.3%	17
Ohio	907	1.2%	24	315	1.1%	22	592	1.2%	24
Michigan	824	1.1%	25	283	1.0%	23	541	1.1%	25
Indiana	791	1.0%	26	270	1.0%	24	521	1.1%	26
Colorado	696	0.9%	27	337	1.2%	21	359	0.7%	30
Utah	652	0.8%	28	177	0.6%	32	475	1.0%	27
Minnesota	635	0.8%	29	243	0.9%	28	392	0.8%	29
Maine	587	0.8%	30	237	0.8%	29	350	0.7%	31
Idaho	515	0.7%	31	73	0.3%	41	442	0.9%	28
Wyoming	465	0.6%	32	270	1.0%	24	195	0.4%	40
Maryland	458	0.6%	33	254	0.9%	26	204	0.4%	39
North Dakota	441	0.6%	34	187	0.7%	30	254	0.5%	36
Montana	415	0.5%	35	139	0.5%	34	276	0.6%	33
Wisconsin	400	0.5%	36	180	0.6%	31	220	0.4%	38
South Dakota	382	0.5%	37	146	0.5%	33	236	0.5%	37
Kansas	382	0.5%	37	119	0.4%	36	263	0.5%	35
Nevada	336	0.4%	39	37	0.1%	46	299	0.6%	32
Delaware	335	0.4%	40	62	0.2%	43	273	0.6%	34
Iowa	277	0.4%	41	108	0.4%	38	169	0.3%	41
New Hampshire	237	0.3%	42	94	0.3%	39	143	0.3%	42
New Jersey	195	0.3%	43	88	0.3%	40	107	0.2%	43
Connecticut	177	0.2%	44	125	0.4%	35	52	0.1%	45
Vermont	117	0.2%	45	53	0.2%	44	64	0.1%	44
Nebraska	89	0.1%	46	49	0.2%	45	40	0.1%	47
Massachusetts	72	0.1%	47	27	0.1%	47	45	0.1%	46
Alaska	33	0.0%	48	14	0.0%	48	19	0.0%	48
Rhode Island	11	0.0%	49	6	0.0%	49	5	0.0%	49
Canada/Mexico/Puerto Rico	2	0.0%	50	2	0.0%	50	0	0.0%	50
District of Columbia	-	0.0%	51	-	0.0%	51	0	0.0%	50
Hawaii	-	0.0%	51	-	0.0%	51	0	0.0%	50
Dest. Pending	1,296	1.7%		430	1.5%		866	1.8%	
Total Shipments	77,419	100.0%		28,347	100.0%		49,072	100.0%	
Product Mix	100.0%			36.6%			63.4%		

Table 19: MH Floor Production

	Monthly			Cumulative		
	2007	2008	% Change	2007	2008	% Change
January	12,124	11,282	-6.9%	12,124	11,282	-6.9%
February	11,409	11,560	1.3%	23,533	22,842	-2.9%
March	13,646	11,574	-15.2%	37,179	34,416	-7.4%
April	13,741	13,409	-2.4%	50,920	47,825	-6.1%
May	15,683	12,899	-17.8%	66,603	60,724	-8.8%
June	15,462	12,546	-18.9%	82,065	73,270	-10.7%
July	13,129	11,706	-10.8%	95,194	84,976	-10.7%
August	16,582	12,462	-24.8%	111,776	97,438	-12.8%
September	13,511	11,573	-14.3%	125,287	109,011	-13.0%
October	15,852	11,543	-27.2%	141,139	120,554	-14.6%
November	12,924	7,880	-39.0%	154,063	128,434	-16.6%
December	9,658			163,721		

Table 20: MH Floor Shipments

	Monthly			Cumulative		
	2007	2008	% Change	2007	2008	% Change
January	11,947	11,252	-5.8%	11,947	11,252	-5.8%
February	11,295	11,421	1.1%	23,242	22,673	-2.4%
March	13,795	11,616	-15.8%	37,037	34,289	-7.4%
April	13,729	13,404	-2.4%	50,766	47,693	-6.1%
May	15,846	12,951	-18.3%	66,612	60,644	-9.0%
June	15,510	12,597	-18.8%	82,122	73,241	-10.8%
July	13,031	11,743	-9.9%	95,153	84,984	-10.7%
August	16,622	12,343	-25.7%	111,775	97,327	-12.9%
September	13,483	11,466	-15.0%	125,258	108,793	-13.1%
October	15,790	11,591	-26.6%	141,048	120,384	-14.7%
November	12,844	7,934	-38.2%	153,892	128,318	-16.6%
December	9,869			163,761		

Table 21: Regional Distribution of MH Floor Shipments

	Monthly			Cumulative		
	2007	2008	% Change	2007	2008	% Change
New England	210	131	-37.6%	2,840	1,866	-34.3%
Middle Atlantic	645	391	-39.4%	8,077	5,869	-27.3%
East North Central	654	548	-16.2%	9,558	6,807	-28.8%
West North Central	535	300	-43.9%	6,818	5,816	-14.7%
South Atlantic	2,864	1,631	-43.1%	35,800	29,213	-18.4%
East South Central	2,102	1,251	-40.5%	23,395	20,281	-13.3%
West South Central	3,050	2,068	-32.2%	32,776	33,543	2.3%
Mountain	1,198	663	-44.7%	14,787	11,294	-23.6%
Pacific	1,353	677	-50.0%	17,419	11,447	-34.3%
Destination Pending	233	274	17.6%	2,422	2,182	-9.9%
	12,844	7,934	-38.2%	153,892	128,318	-16.6%

Table 22: MH Floor Production

	November			Year-To-Date		
	2007	2008	% Change	2007	2008	% Change
<i>New England</i>						
* Connecticut	-	-	*	-	-	*
* Maine	-	-	*	-	-	*
* Massachusetts	-	-	*	-	-	*
* New Hampshire	-	-	*	-	-	*
* Rhode Island	-	-	*	-	-	*
* Vermont	-	-	*	-	-	*
	-	-	-	-	-	-
<i>Middle Atlantic</i>						
* New Jersey	-	-	*	-	-	*
* New York	-	-	*	-	-	*
Pennsylvania	921	569	-38.2%	11,819	8,611	-27.1%
	921	569	-38.2%	11,819	8,611	-27.1%
<i>East North Central</i>						
* Illinois	-	-	*	-	-	*
Indiana	693	1,015	46.5%	10,299	8,042	-21.9%
* Michigan	-	-	*	-	-	*
* Ohio	46	-	*	860	89	-89.7%
Wisconsin	57	19	-66.7%	821	481	-41.4%
	796	1,034	29.9%	11,980	8,612	-28.1%
<i>West North Central</i>						
* Iowa	-	-	*	-	-	*
Kansas	157	78	-50.3%	1,461	1,312	-10.2%
Minnesota	143	142	-0.7%	2,212	2,061	-6.8%
* Missouri	-	-	*	-	-	*
Nebraska	27	16	-40.7%	345	317	-8.1%
* North Dakota	-	-	*	-	-	*
* South Dakota	-	-	*	-	-	*
	327	236	-27.8%	4,018	3,690	-8.2%
<i>South Atlantic</i>						
* Delaware	-	-	*	-	-	*
* District of Columbia	-	-	*	-	-	*
Florida	414	214	-48.3%	5,958	4,137	-30.6%
Georgia	1,080	524	-51.5%	13,672	10,850	-20.6%
* Maryland	-	-	*	-	-	*
North Carolina	575	376	-34.6%	6,661	6,634	-0.4%
* South Carolina	-	-	*	-	-	*
* Virginia	-	-	*	571	-	-100.0%
* West Virginia	-	-	*	-	-	*
	2,069	1,114	-46.2%	26,862	21,621	-19.5%

Table 22 (Continued): MH Floor Production

	November			Year-To-Date		
	2007	2008	% Change	2007	2008	% Change
<i>East South Central</i>						
Alabama	1,995	944	-52.7%	21,135	19,254	-8.9%
* Kentucky	-	-	*	-	-	*
Mississippi	397	193	-51.4%	4,479	4,449	-0.7%
Tennessee	1,620	983	-39.3%	18,021	15,362	-14.8%
	4,012	2,120	-47.2%	43,635	39,065	-10.5%
<i>West South Central</i>						
* Arkansas	-	-	*	-	-	*
* Louisiana	-	-	*	-	-	*
* Oklahoma	-	-	*	-	-	*
Texas	1,999	1,304	-34.8%	20,899	21,509	2.9%
	1,999	1,304	-34.8%	20,899	21,509	2.9%
<i>Mountain</i>						
Arizona	591	337	-43.0%	8,020	5,356	-33.2%
* Colorado	-	-	*	-	-	*
Idaho	272	88	-67.6%	2,954	2,186	-26.0%
* Montana	-	-	*	-	-	*
* Nevada	-	-	*	-	-	*
* New Mexico	-	-	*	-	-	*
* Utah	-	-	*	-	-	*
* Wyoming	-	-	*	-	-	*
	863	425	-50.8%	10,974	7,542	-31.3%
<i>Pacific</i>						
* Alaska	-	-	*	-	-	*
California	530	265	-50.0%	7,577	4,607	-39.2%
* Hawaii	-	-	*	-	-	*
Oregon	806	405	-49.8%	8,764	6,565	-25.1%
* Washington	-	-	*	-	-	*
	1,336	670	-49.9%	16,341	11,172	-31.6%
Canada/Mexico/Puerto Rico	-	-	-	-	-	-
States With *	601	408	-32.1%	7,535	6,612	-12.2%
Total Floor Production	12,924	7,880	-39.0%	154,063	128,434	-16.6%

States with less than three active manufacturers are indicated with an asterisk (*). Production figures for these states are suppressed to protect proprietary information. Total production for these states is reported on the line labeled "States With *".

Table 23: MH Floor Shipments

	November			Year-To-Date		
	2007	2008	% Change	2007	2008	% Change
<i>New England</i>						
Connecticut	17	14	-17.6%	313	229	-26.8%
Maine	111	69	-37.8%	1,200	937	-21.9%
Massachusetts	16	5	-68.8%	275	120	-56.4%
New Hampshire	43	26	-39.5%	583	383	-34.3%
Rhode Island	-	-	#DIV/0!	43	16	-62.8%
Vermont	23	17	-26.1%	426	181	-57.5%
	210	131	-37.6%	2,840	1,866	-34.3%
<i>Middle Atlantic</i>						
New Jersey	57	27	-52.6%	557	302	-45.8%
New York	247	156	-36.8%	3,449	2,568	-25.5%
Pennsylvania	341	208	-39.0%	4,071	2,999	-26.3%
	645	391	-39.4%	8,077	5,869	-27.3%
<i>East North Central</i>						
Illinois	150	147	-2.0%	2,517	2,004	-20.4%
Indiana	167	123	-26.3%	1,763	1,313	-25.5%
Michigan	80	131	63.8%	1,826	1,364	-25.3%
Ohio	176	113	-35.8%	2,344	1,499	-36.0%
Wisconsin	81	34	-58.0%	1,108	627	-43.4%
	654	548	-16.2%	9,558	6,807	-28.8%
<i>West North Central</i>						
Iowa	34	25	-26.5%	629	446	-29.1%
Kansas	73	49	-32.9%	679	645	-5.0%
Minnesota	77	44	-42.9%	1,501	1,034	-31.1%
Missouri	238	85	-64.3%	2,582	2,234	-13.5%
Nebraska	15	16	6.7%	188	129	-31.4%
North Dakota	37	48	29.7%	494	699	41.5%
South Dakota	61	33	-45.9%	745	629	-15.6%
	535	300	-43.9%	6,818	5,816	-14.7%
<i>South Atlantic</i>						
Delaware	60	40	-33.3%	1,002	614	-38.7%
District of Columbia	-	-	-	-	-	-
Florida	771	333	-56.8%	10,725	7,478	-30.3%
Georgia	451	243	-46.1%	5,255	4,305	-18.1%
Maryland	49	190	287.8%	833	665	-20.2%
North Carolina	580	350	-39.7%	7,188	6,567	-8.6%
South Carolina	416	170	-59.1%	4,534	4,265	-5.9%
Virginia	306	154	-49.7%	3,257	2,820	-13.4%
West Virginia	231	151	-34.6%	3,006	2,499	-16.9%
	2,864	1,631	-43.1%	35,800	29,213	-18.4%

Table 23 (Continued): MH Floor Shipments

	November			Year-To-Date		
	2007	2008	% Change	2007	2008	% Change
<i>East South Central</i>						
Alabama	445	459	3.1%	5,627	5,167	-8.2%
Kentucky	429	299	-30.3%	5,638	4,642	-17.7%
Mississippi	768	278	-63.8%	6,655	6,029	-9.4%
Tennessee	460	215	-53.3%	5,475	4,443	-18.8%
	2,102	1,251	-40.5%	23,395	20,281	-13.3%
<i>West South Central</i>						
Arkansas	239	150	-37.2%	3,278	3,069	-6.4%
Louisiana	814	668	-17.9%	8,909	10,074	13.1%
Oklahoma	431	262	-39.2%	4,602	4,308	-6.4%
Texas	1,566	988	-36.9%	15,987	16,092	0.7%
	3,050	2,068	-32.2%	32,776	33,543	2.3%
<i>Mountain</i>						
Arizona	439	244	-44.4%	6,030	3,756	-37.7%
Colorado	87	39	-55.2%	732	1,058	44.5%
Idaho	129	56	-56.6%	1,379	1,003	-27.3%
Montana	84	40	-52.4%	963	713	-26.0%
Nevada	63	32	-49.2%	985	681	-30.9%
New Mexico	221	156	-29.4%	2,596	2,268	-12.6%
Utah	129	43	-66.7%	1,376	1,155	-16.1%
Wyoming	46	53	15.2%	726	660	-9.1%
	1,198	663	-44.7%	14,787	11,294	-23.6%
<i>Pacific</i>						
Alaska	4	2	-50.0%	109	52	-52.3%
California	665	293	-55.9%	9,335	5,468	-41.4%
Hawaii	-	-	-	-	-	-
Oregon	302	181	-40.1%	3,744	2,630	-29.8%
Washington	382	201	-47.4%	4,231	3,297	-22.1%
	1,353	677	-50.0%	17,419	11,447	-34.3%
Canada/Mexico/Puerto Rico	-	2	-	-	2	-
* Destination Pending	233	272	16.7%	2,422	2,180	-10.0%
Total Floor Shipments	12,844	7,934	-38.2%	153,892	128,318	-16.6%

* Destination Pending figures represent finished floor inventory. It is assumed that all inventory is shipped in the following month.

**Table 24: Manufactured Housing Shipments
As a Percentage of Total New Homes Sold**

	MH Shipments	New Single-Family Homes Sold *	Shipments as Percentage of Total Homes Sold <i>ships / (ships + sold)</i>
2007	95,769	776,000	11.0%
January	6,878	66,000	9.4%
February	6,547	68,000	8.8%
March	8,000	80,000	9.1%
April	7,944	83,000	8.7%
May	9,180	79,000	10.4%
June	9,102	73,000	11.1%
July	7,554	68,000	10.0%
August	9,734	60,000	14.0%
September	7,906	53,000	13.0%
October	9,356	57,000	14.1%
November	7,612	45,000	14.5%
December	5,956	44,000	11.9%
2008	77,419	461,000	14.4%
January	6,808	44,000	13.4%
February	6,913	48,000	12.6%
March	7,042	49,000	12.6%
April	8,053	49,000	14.1%
May	7,779	49,000	13.7%
June	7,513	45,000	14.3%
July	7,004	43,000	14.0%
August	7,365	38,000	16.2%
September	6,927	<i>prelim 35,000</i>	<i>16.5%</i>
October	7,035	<i>prelim 33,000</i>	<i>17.6%</i>
November	4,980	<i>prelim 28,000</i>	<i>15.1%</i>
December			

Data Sources: MH Shipments - IBTS
Single-Family Homes Sold - Department of Commerce, Bureau of the Census
* NSA

Current month's home sales are preliminary and subject to further revision in subsequent months.

**Table 25: Manufactured Home Shipments,
As a Percentage of Total Home Starts**

	MH Shipments	New Single-Family Home Starts *	Shipments as Percentage of Single-Family Starts <i>ships / (ships + SF starts)</i>	New Multi-Family Home Starts *	Shipments as Percentage of Multi-Family Starts <i>ships / (ships + MF starts)</i>	Shipments as Percentage of Total Home Starts <i>ships / (ships + SF + MF)</i>
2007	95,769	1,046,100	8.4%	308,900	23.7%	6.6%
January	6,878	75,400	8.4%	19,600	26.0%	6.8%
February	6,547	82,900	7.3%	20,200	24.5%	6.0%
March	8,000	101,300	7.3%	22,400	26.3%	6.1%
April	7,944	111,400	6.7%	24,200	24.7%	5.5%
May	9,180	111,400	7.6%	25,000	26.9%	6.3%
June	9,102	110,100	7.6%	27,700	24.7%	6.2%
July	7,554	100,100	7.0%	27,800	21.4%	5.6%
August	9,734	86,600	10.1%	34,600	22.0%	7.4%
September	7,906	78,600	9.1%	22,900	25.7%	7.2%
October	9,356	77,400	10.8%	37,600	19.9%	7.5%
November	7,612	58,600	11.5%	30,200	20.1%	7.9%
December	5,956	52,300	10.2%	16,700	26.3%	7.9%
2008	77,419	593,100	11.5%	271,200	22.2%	8.2%
January	6,808	48,500	12.3%	22,300	23.4%	8.8%
February	6,913	51,900	11.8%	26,500	20.7%	8.1%
March	7,042	61,500	10.3%	20,700	25.4%	7.9%
April	8,053	62,600	11.4%	27,000	23.0%	8.2%
May	7,779	66,100	10.5%	25,600	23.3%	7.8%
June	7,513	65,200	10.3%	37,200	16.8%	6.8%
July	7,004	59,900	10.5%	26,800	20.7%	7.5%
August	7,365	54,400	11.9%	22,000	25.1%	8.8%
September	6,927	<i>prelim</i> 48,700	<i>12.5%</i>	<i>25,200</i>	<i>21.6%</i>	<i>8.6%</i>
October	7,035	<i>prelim</i> 44,500	<i>13.7%</i>	<i>23,200</i>	<i>23.3%</i>	<i>9.4%</i>
November	4,980	<i>prelim</i> 29,800	<i>14.3%</i>	<i>14,700</i>	<i>25.3%</i>	<i>10.1%</i>
December						

Data Sources: MH Shipments - IBTS

Single-Family Homes Sold - Department of Commerce, Bureau of the Census
* NSA

Current month's home starts are preliminary and subject to further revision in subsequent months.

**Table 26: Manufactured Home
Corporations and Plants**

	2007		2008	
	Corporations	Plants Producing Homes	Corporations	Plants Producing Homes
January	67	203	65	196
February	66	202	65	196
March	66	202	64	185
April	66	202	64	184
May	66	202	64	184
June	67	203	64	184
July	65	196	64	185
August	65	196	64	184
September	65	196	63	182
October	65	199	65	185
November	65	196	65	185
December	65	196		

**Table 27: Manufactured Home
Corporations And Plants
1978 - 2007**

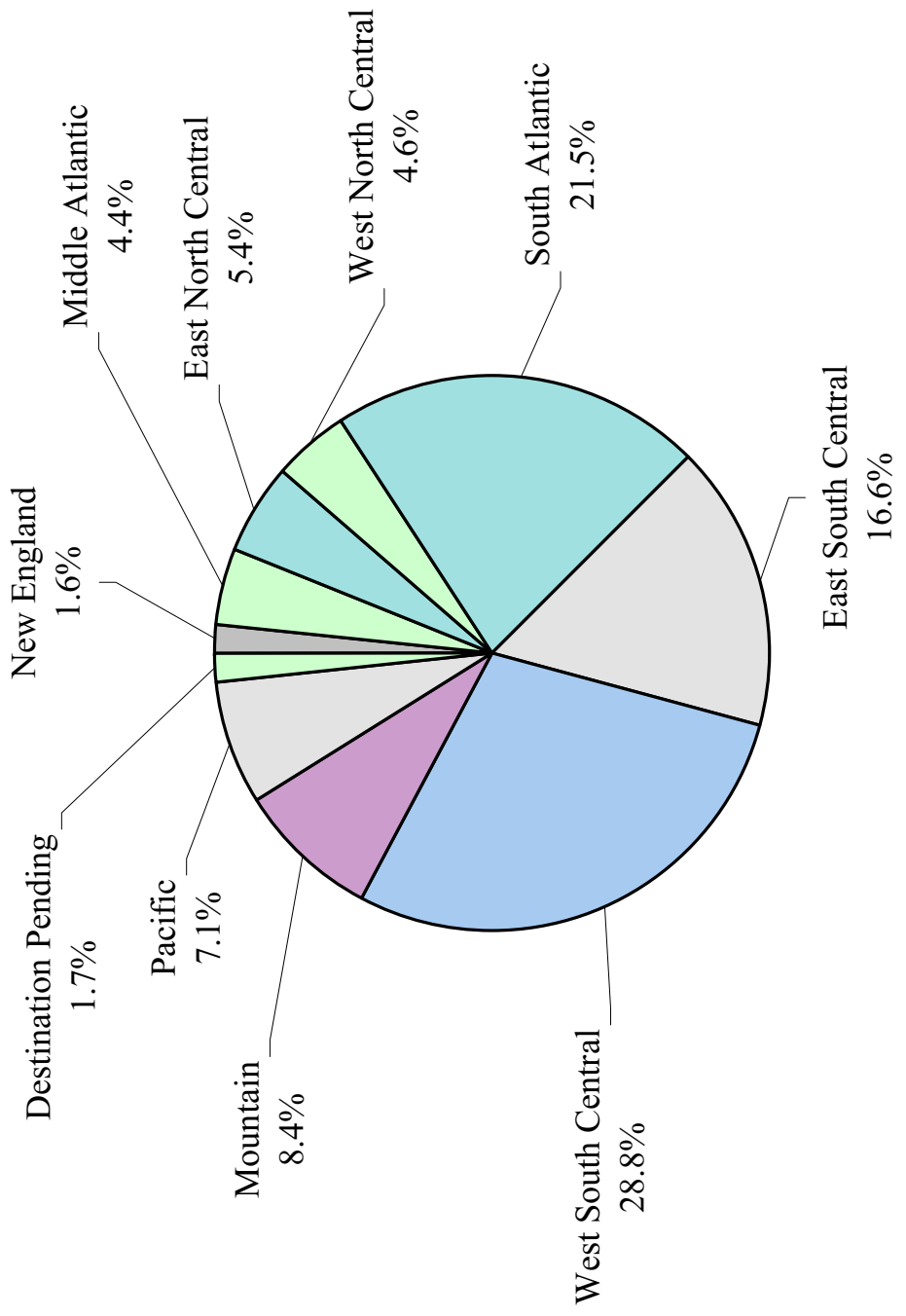
	Corporations	Plants Producing Homes
1978	200	550
1979	170	450
1980	170	450
1981	180	420
1982	180	400
1983	185	410
1984	185	410
1985	170	400
1986	140	400
1987	130	320
1988	130	300
1989	120	275
1990	100	250
1991	85	216
1992	98	227
1993	93	244
1994	98	269
1995	92	285
1996	98	313
1997	89	323
1998	89	330
1999	71 *	323
2000	70	280
2001	69	263
2002	66	235
2003	62	206
2004	66	210
2005	67	217
2006	67	205
2007	65	196

Note: Figures for each year are December of that year.

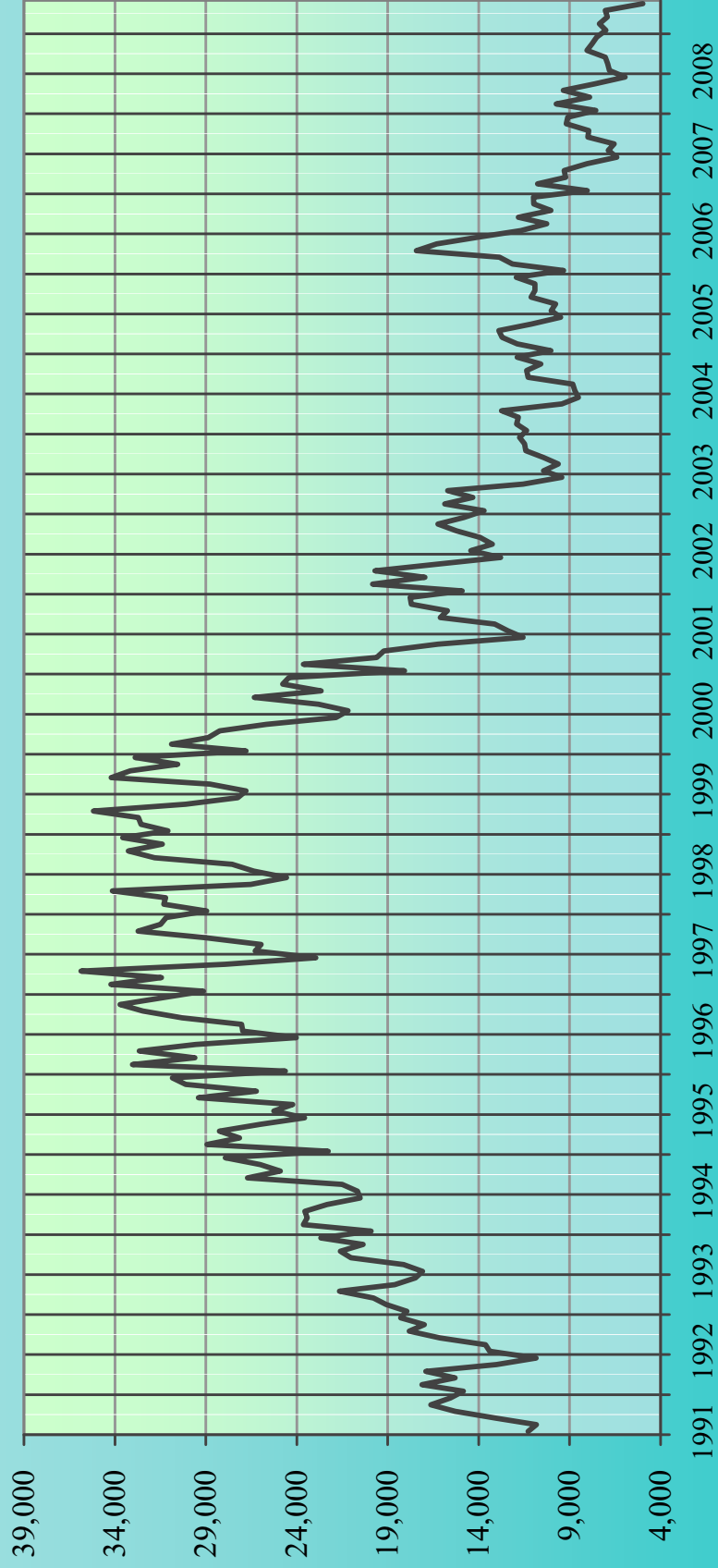
* Due to a change in reporting technology, the number of corporations reported in September 1999 reflects the number of corporations on record with IBTS as producers of manufactured homes. Parent companies with producing subsidiaries are reported as a single corporation.

Data Source: Institute for Building Technology and Safety (IBTS)

Chart 1: 2008 YEAR-TO-DATE REGIONAL SHIPMENT MARKET SHARE



**Chart 2: Monthly Manufactured Housing Shipments
1991 through 2008**



**Table 28: MONTHLY MANUFACTURED HOUSING SHIPMENTS
(1959 - 2008)**

	1959	1960	1961	1962	1963	1964	1965	1966	1967	1968	1969
January	6,800	6,800	5,600	6,800	8,500	11,000	12,900	11,600	12,200	19,000	27,100
February	8,400	9,100	6,400	8,100	10,200	12,800	14,200	14,200	14,400	21,200	29,400
March	11,000	9,300	8,000	9,700	11,700	16,100	18,800	20,000	18,400	24,000	32,500
April	10,200	8,500	7,700	10,500	13,600	16,700	18,000	19,600	19,400	27,100	36,000
May	11,800	11,200	9,100	11,700	14,700	17,800	18,900	20,200	21,900	27,600	34,600
June	12,100	10,400	8,300	11,400	13,700	18,900	21,100	21,700	22,600	26,500	36,400
July	10,500	7,700	6,700	9,300	13,000	16,900	17,700	18,000	19,400	27,200	35,200
August	9,600	10,200	8,000	10,700	13,700	17,900	21,100	22,400	24,700	30,500	38,100
September	11,800	10,000	8,200	10,900	14,200	19,000	21,400	20,000	24,200	29,900	40,100
October	11,500	8,700	9,000	12,300	15,600	18,200	20,600	19,200	24,300	33,500	43,400
November	8,600	6,400	7,100	9,100	11,800	14,200	17,900	17,400	20,900	27,600	32,700
December	8,100	5,700	6,000	7,400	10,000	11,600	13,900	12,900	17,800	24,000	27,200
	120,400	104,000	90,100	117,900	150,700	191,100	216,500	217,200	240,200	318,100	412,700

	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980
January	23,900	24,470	33,470	40,700	27,050	11,490	15,070	14,391	18,489	18,531	17,816
February	24,090	28,440	39,960	42,910	27,223	14,450	18,610	16,863	18,779	18,997	18,835
March	29,520	35,650	49,130	57,040	33,340	16,030	21,230	23,020	24,485	23,440	19,222
April	39,920	42,840	53,710	61,560	37,990	18,870	23,260	22,260	23,461	25,031	18,215
May	32,860	40,910	51,820	57,290	38,100	19,960	24,070	23,792	26,314	27,559	15,653
June	35,650	47,330	55,030	57,300	36,600	20,030	23,360	25,813	26,507	26,308	15,501
July	37,120	45,200	48,470	50,300	32,050	19,730	20,040	20,007	20,369	22,337	17,003
August	38,400	49,500	52,060	53,670	30,180	20,850	23,390	28,011	27,824	28,798	20,081
September	41,370	53,470	49,130	44,780	25,100	20,100	22,360	25,569	24,009	23,542	21,297
October	40,840	50,350	54,450	46,000	21,700	20,840	21,880	25,016	25,828	27,205	23,822
November	30,480	39,510	50,730	39,880	16,310	16,520	17,810	22,563	21,952	19,759	17,792
December	27,040	34,040	37,980	28,530	12,750	13,820	15,040	18,336	16,884	14,614	15,854
	401,190	491,710	575,940	579,960	338,393	212,690	246,120	265,641	274,901	276,121	221,091

	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991
January	15,609	13,732	17,783	19,790	18,397	18,809	15,857	12,823	15,252	13,260	11,278
February	17,534	17,219	19,721	22,199	19,669	18,623	16,059	15,033	14,486	13,612	10,835
March	21,476	22,085	25,580	25,585	24,065	20,457	19,652	19,011	18,167	16,313	13,069
April	24,128	22,423	25,166	26,041	26,378	23,063	21,334	18,931	17,404	16,472	15,295
May	22,884	21,788	26,951	28,943	27,883	22,451	20,231	20,171	19,088	18,052	16,634
June	23,052	23,457	29,484	27,727	25,288	21,648	21,643	21,652	18,855	17,557	15,562
July	21,754	19,456	23,454	24,510	24,135	20,364	20,880	16,708	14,606	15,059	14,846
August	22,235	22,102	29,945	29,846	27,629	21,677	19,961	21,879	19,194	19,399	17,120
September	21,264	21,271	27,979	24,429	24,640	21,405	21,620	20,603	16,593	15,921	15,301
October	20,348	20,346	26,712	27,447	27,539	23,100	21,971	19,807	17,770	17,930	16,901
November	15,794	18,903	23,533	21,928	20,956	17,250	17,176	17,556	15,072	14,267	13,028
December	14,235	16,026	18,771	16,548	16,910	15,813	14,214	14,255	11,767	10,330	10,844
	240,313	238,808	295,079	294,993	283,489	244,660	232,598	218,429	198,254	188,172	170,713

	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
January	13,392	17,086	20,655	25,270	26,963	26,284	26,362	26,784	21,180	12,396	14,435
February	13,617	18,133	21,508	24,216	27,039	25,969	27,549	28,770	22,806	13,124	13,258
March	16,131	21,021	26,717	29,409	30,309	29,044	31,813	34,205	26,341	16,110	13,925
April	17,818	21,600	24,908	26,228	32,473	32,717	33,266	33,148	22,662	15,715	15,216
May	16,995	20,360	26,008	30,108	33,710	31,482	31,397	30,550	24,783	17,707	16,245
June	18,288	22,683	27,924	30,838	31,376	31,180	33,567	32,887	24,430	17,776	14,824
July	17,943	19,922	22,279	24,634	29,135	28,953	31,085	26,799	18,081	14,912	13,707
August	19,082	23,639	28,937	33,038	34,220	31,316	32,556	30,890	23,637	19,840	15,861
September	19,789	23,420	27,151	29,609	31,439	31,211	32,710	28,875	19,606	16,960	14,321
October	21,647	23,564	28,262	32,663	35,865	34,138	35,185	28,239	19,214	19,700	15,708
November	18,615	22,331	26,005	29,554	27,935	26,524	30,110	25,675	16,248	16,189	11,555
December	17,470	20,517	23,578	24,034	22,947	24,559	27,243	21,849	11,562	12,800	9,436
	210,787	254,276	303,932	339,601	363,411	353,377	372,843	348,671	250,550	193,229	168,491

	2003	2004	2005	2006	2007	2008
January	10,436	8,713	10,019	11,677	6,878	6,808
February	9,620	8,832	9,773	10,254	6,547	6,913
March	10,435	11,282	11,119	11,816	8,000	7,042
April	11,416	11,370	10,917	10,037	7,944	8,053
May	11,473	10,587	10,913	10,977	9,180	7,779
June	11,750	11,889	11,926	10,995	9,102	7,513
July	11,366	10,033	9,335	8,033	7,554	7,004
August	11,923	11,886	12,146	10,762	9,734	7,365
September	11,815	12,720	12,863	9,213	7,906	6,927
October	12,744	12,888	17,432	9,294	9,356	7,035
November	9,435	11,112	16,304	8,054	7,612	4,980
December	8,524	9,490	13,997	6,398	5,956	
	130,937	130,802	146,744	117,510	95,769	77,419

Data Source: Manufactured Housing Institute (1959 through 1969)
Elkrick & Lavidge, Inc. (1970 through 1976)
IBTS (1977 through current)

Table 29: ECONOMIC AND HOUSING MARKET INDICATORS

	Annual Data												
	2004	2005	2006	2007	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Market Indicators													
Index of Leading Economic Indicators (2004=100)	100.0	102.7	104.0	103.7	103.9	103.9	104.0	102.9	102.0	101.9	100.6	100.6	102.6
Purchasing Managers Index (PMI, SA P)	59.1%	54.6%	51.1%	51.1%	50.2%	53.0%	51.3%	49.6%	49.2%	49.5%	47.8%	47.8%	50.4%
Consumer Sentiment Index - University of Michigan (1966=100)	95.2	88.6	87.3	85.6	92.2	86.9	85.7	77.5	72.9	59.6	64.8	87.1	88.3
Net Changes in Consumer Installment Credit (BIL, SA)	131.4	133.5	136.1	137.2	137.2	137.5	137.5	137.8	137.9	137.7	137.3	137.8	138.0
New Home Sales (Millions, SA)	1.09	1.73	1.79	1.12	1.16	0.92	0.75	0.79	-0.33	-0.63	-1.07	-1.11	0.22
% Change (AR)	5.5	5.1	4.6	4.6	4.5	4.5	4.4	4.5	4.4	4.5	4.5	4.5	4.7
Civilian Unemployment Rate (%)	5.5	5.1	4.6	4.6	4.5	4.5	4.4	4.5	4.4	4.5	4.5	4.5	4.7
Housing Market Indicators													
New Housing Starts (thousands, SA AR)	1950	2073	1812	1341	1453	1469	1298	1151	1063	1025	956	1303	1486
New Home Sales (thousands, SA AR)	1200	1275	1084	748	838	852	731	652	562	519	465	782	909
Months Supply of Unsold New Homes (SAAR)	4.0	4.5	6.4	8.5	7.7	7.8	9.0	9.3	10.2	10.7	11.2	7.3	7.9
Stock of Unsold New Single-Family Homes (thousands, SA)	395	468	553	531	542	546	533	500	477	456	425	537	544
Building Permits (thousands, SAAR)	2058	2160	1844	1389	1381	1481	1335	1160	988	1033	866	1585	1580
30-Year FRM (FHLMC Avg. Conv. Comm. Rates, %)	5.84	5.87	6.41	6.34	6.22	6.37	6.55	6.23	5.88	6.09	6.32	6.22	6.29
MHI Indicators													
Shipments of New MH (thousands, NSA)	130.8	146.7	117.5	95.8	21.4	26.2	25.1	22.9	20.8	23.3	21.3	6.9	6.5
Shipments of New MH (thousands, SAAR)	130.8	146.7	117.5	95.8	93.	102.2	99.6	87.9	90.2	88.5	83.2	92.8	92.1
MW Shipments (% of total shipments)	74.0	64.5	71.8	67.9	69.5	68.8	68.1	65.2	62.9	64.4	64.6	70.3	69.1
Retail Sales/Placements of New MH (thousands, NSA)	124.4	122.9	112.4	94.8	19.3	26.2	26.1	23.1	16.7 P	22.2	21.7 P	5.5	5.6
Inventories of New MH (thousands, end of period, NSA)	35.3	35.3	36.8	35.8	39.5	39.2	37.2	35.8	37.6 P	36.3	35.3 P	78.	188
Open Destination Units													
Housing Cost and Price Indicators													
Average Sales Price of New MH (Thousands \$)	58.2	62.6	64.3	65.1	64.4	64.1	66.4	65.3	63.3 P	64.1	64.7 P	64.2	63.8
PPH Index MH, Single Section (4ft or more (Base Date: 2003(12)=100, NSA)	106.1	113.0	117.4	117.9	117.2	117.5	118.6	118.2	118.1	119.7	122.2 P	117.2	117.2
PPH Index MH, Multi-Section (Base Date: 2004(07)=100, NSA)	n/a	107.8	111.2	112.9	112.6	113.1	113.0	113.0	113.3	114.6	117.5 P	112.5	112.7
MHI Materials Price Index (Base Date: 1982=100, NSA)													
Lumber & Wood Products	195.6	196.5	194.4	192.4	192.7	193.4	193.3	190.3	189.4	193.0	193.6 P	192.1	192.7
Gypsum Products	198.8	229.6	274.1	233.0	260.2	245.3	217.2	209.2	205.5	209.3	215.2 P	265.3	256.8
Steel Mill Products	147.2	159.7	174.1	182.9	178.5	189.7	184.3	179.1	188.9	238.5	252.6 P	175.8	178.0
Heating Equipment	169.5	179.9	185.7	195.5	193.5	194.9	196.0	197.8	200.7	205.1	213.3 P	191.5	194.7
Plumbing Fixtures & Brass Fittings	188.3	197.6	207.2	220.6	218.7	221.7	222.0	219.8	222.6	227.7	228.7 P	216.1	219.4
Electric, Electronic, and Other Electrical Equipment	156.5	173.8	232.3	244.9	252.2	245.4	251.1	252.7	257.9	269.8	286.9 P	231.1	232.7
Nonferrous Wire and Cable	156.5	173.8	232.3	244.9	252.2	245.4	251.1	252.7	257.9	269.8	286.9 P	231.1	232.7

Data Sources: DRI, Bureau of Labor Statistics, Bureau of the Census, and Manufactured Housing Institute.
 Notes: P - preliminary; SA - seasonally adjusted; NSA - not seasonally adjusted; SAAR - seasonally adjusted annual rate; n/a - not available.